



PRICE SHEET

Labor Rates – Initial Visit

Level 1 Within 25 Miles Of Office	\$170.00 (1 st Hour) \$255.00 O.T.
Level 2 Within 35 Miles Of Office	\$180.00 (1 st Hour) \$270.00 O.T.
Labor Initial Visit DC (District of Columbia)	\$190.00 (1 st Hour) \$285.00 O.T.
Level 4 Within 45 Miles Of Office	\$200.00 (1 st Hour) \$300.00 O.T.
Level 5 – Door to Door Billing Over 50 Miles From The Office	\$ 65.00 per hour/per man plus .70 a mile

Labor Rates (After 1st Hour Billed in 30 minute increments)

Level 1 SCC Accounts-Service/MAC/Training	\$95.00/Hour \$142.50 O.T.
Level 2 SLA Accounts-Service/MAC/Training	\$85.00/Hour \$127.50 O.T.
Level 3 National Accounts/Other Interconnects	\$85.00/Hour \$127.50 O.T.

Labor Rates for IT(After 1st Hour Billed in 30 minute increments)

Level 1 Basic Engineer,Desktop Support, Software Installs	\$125.00/Hour (1 Hour Minimum) \$187.50 O.T.
Level 2 Server Maintenance, Exchange Server Maintenance	\$145.00/Hour (1 Hour Minimum) \$217.50 O.T.
Level 3 Infrastructure, Cisco Support, T-2 escalations	\$175.00/Hour (2 Hour Minimum) \$262.50 O.T.

Remote Rate \$ 50.00 for the first ½ hour \$25.00 per ¼ hour increments after that.

Telephone Support \$ 50.00 for the first ½ hour \$25.00 per ¼ hour increments after that.

Overtime Labor Rates

- After 5:00 p.m. on weekdays or Saturday 1.5 x Billable Rate (2 Hour Minimum)
- Sunday's or National Holiday's 2 x Billable Rate (4 Hour Minimum)

Terms & Conditions

Terms are Net 15 on all invoices with accounts for Service Calls, Moves, Adds and Changes orders. C.O.D. will apply to first time customers and/or customers with overdue balances. Please refer to your invoice for mailing address of payments. We do accept all major credit cards. If you would like to set up an account, please contact our accounting department. A finance charge of 2% will be applied to overdue balances on a monthly basis.

Thank you for the opportunity to service your account.

NOTE: Price Subject to Change Without Notice
Effective 6/1/09

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PRICE SHEET – Cont.

Other Rates

Junior Engineer	\$ 95.00 per hour
Engineer	\$150.00 per hour
Project Manager	\$ 95.00 per hour
Superintendent	\$ 75.00 per hour
Senior Engineer (Creston Owen)	\$250.00 per hour
Travel Time Over 50 Miles From The Office	\$ 65.00 per hour/per man, plus .70 a mile
Lodging	Billed at cost plus 10% Administarive fee
Per Diem	\$ 50.00 per day per man

Support Aggreements

IN-PAN-SUPPORT-04 / 08 / 16 \$ 340.00 / \$ 664.00 / \$ 1296.00
(4,8,16) hours of telephone support for administrative and end user issues of Worksmart Web Interface. Support will be billed in 15 minute increments, and is charged for telephone, IM or email support. Support is available from 9:00 AM EST to 4:00 PM EST. Monday through Friday.

IN-PAN-SUPPORT-04-ENG / 08-ENG / 16-ENG \$ 492.00 / \$ 968.00 / \$ 1904.00
(4,8,16) hours of onsite support for engineering, installation and network support of Worksmart Web Interface. Support will be billed in (1) hour increments for the first hour and (30) minutes increments for each additional hour. Support is available from 8:00 AM EST to 4:00 PM EST. Monday through Friday. Price includes travel charges within a 50 mile radius of Washington D.C. Outside this 50 mile radius, travel time will be billed at \$ 65.00 per hour each way plus .70 cents per mile over and above the normal fee.

IN-PAN-SUPPORT-16-TECH / 32-TECH / 64-TECH \$ 1488.00 / \$ 2912.00 / \$ 5696.00
(16,32,64) hours of onsite support for installation, cable, service and MAC orders. Support will be billed in (1) hour increments for the first hour and (30) minutes increments for each additional hour. Support is available from 8:00 AM EST to 4:00 PM EST. Monday through Friday. Price includes travel charges within a 50 mile radius of Washington D.C. Outside this 50 mile radius, travel time will be billed at \$ 65.00 per hour each way plus .70 cents per mile over and above the normal fee.

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